

# Jeopardy

The Balance Sheet

Income  
Statement

Budgets

Take the Chance

100

100

100

100

200

200

200

200

300

300

300

300

400

400

400

400

500

500

500

500

600

600

600

600

One of the following is NOT a current asset:

Stock

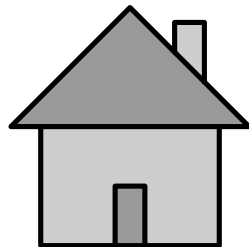
Trade Receivables

Cash in hand

Buildings

Answer

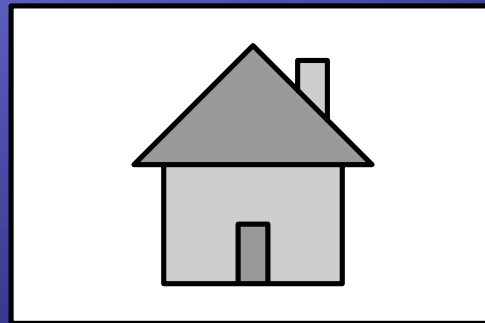
Buildings is a fixed asset



Where can you find "Retained Earnings" in the Balance Sheet

Answer

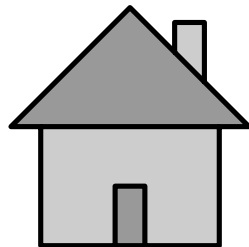
Retained Earnings is part of the Equity



Find other "terms" for:  
Trade Payables  
Inventories  
Debtors

Answer

Trade Payables = Creditors  
Inventories = Stocks  
Debtors = Trade Receivables

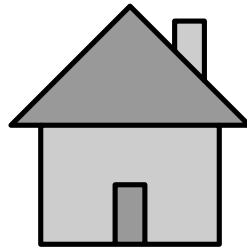


Why can you find "Proposed dividend" as part of the Equity?

Answer



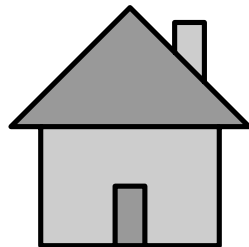
Dividend is part of the Equity until it is approved by the Shareholders on the General Meeting



Can the Equity be negative?

Answer

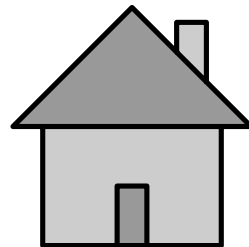
Yes!  
If the Debts is higher than the Assets



Where can you find  
"Accumulated Depreciations"  
in the Balance Sheet

Answer

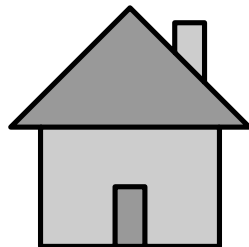
It is deducted from the fixed assets. So what you see in the Balance Sheet as Fixed Assets is in fact the difference between what the company paid for the assets and all the accumulated depreciations.  
We call it "The Booked Value"



Is the Turnover in an Income  
Statement with or without  
VAT?

Answer

**Without!**

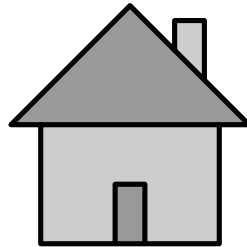


Turnover – Variable Costs = ?

Answer



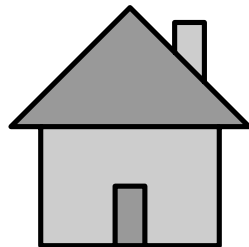
Turnover – Variable Costs =  
Contribution Margin



What is EBITDA?

Answer

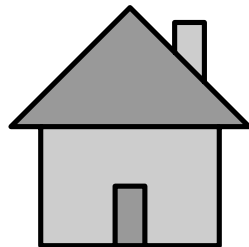
**EBITDA:**  
Earnings before Interest, Tax,  
Depreciations and Amortisation



Is "Depreciation" a Capacity  
Cost?

Answer

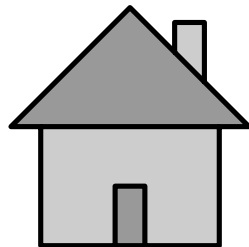
Yes, but NOT a cash cost



Another word for Financial Costs?

Answer

# Interest Costs

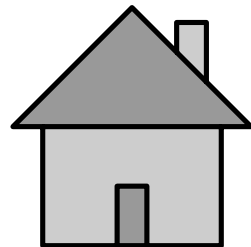


What do we call the analysis of a company's Income Statement?

Answer



# Analysis of the "Earnings Capacity"



Explain the difference between  
Passive and Active budgetting

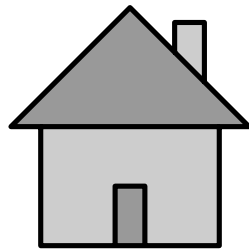
Answer

## **Passiv budget stage:**

Previous year + known changes ( int and ext )

## **Active budget stage:**

Formulation of new ideas ( new products, markets etc )



Explain the difference between  
Direct and Indirect budgetting

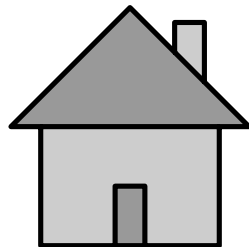
Answer

## **Direct budgetting:**

When you are able to manage units

## **Indirect budgetting:**

You estimate Turnover (you dont have units)

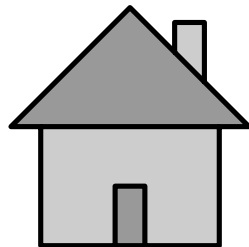


Companies make 3 different budgets:

1. Profit and Loss Budget, and
2. Balance Sheet Budget, and
3. ????????????

Answer

# Liquidity Budget ( Cash Flow )

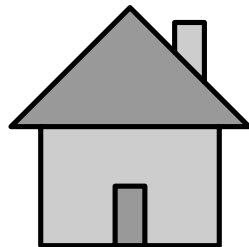


You can draw up the liquidity budget in 2 different ways.  
What do we call the 2 models?

Answer



# Change in financial positions And Cash Inflow-Outflow



How much did the company purchase during the year if

COGS = 150.000 DKK

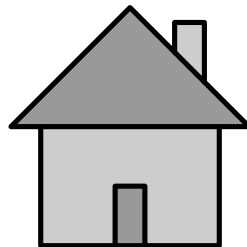
Opening stock = 20.000 DKK

Year end stock = 25.000 DKK

Answer

Purchase=COGS - Opening stock + Ending stock

Purchase = 150.000 – 20.000 + 25.000 = 155.000



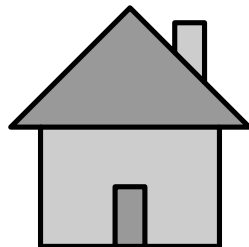
"Trade Payables" has increased by DKK  
15.000 during the year.

Should the amount have a "+" or "-" in the  
"Change of financial position"-model?

Answer

It should be “+”

(An increase in creditors is positive for the liquidity)

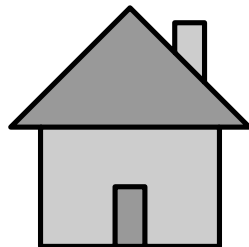


A company has a Debtor Turnover Rate of 6

Calculate the number of days they in average gives credit to their customers

Answer

$$360/6 = 60 \text{ days}$$



Define "Logistic Efficiency"

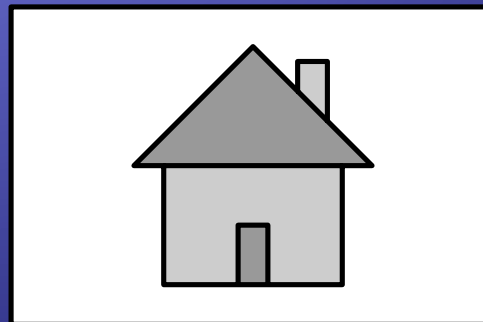
and

1. List the 6 aspects of "Delivery Service"
2. List the 5 aspects of "Logistic Costs"

Answer



- Delivery service
  - Delivery speed
  - Level of stock service
  - Observation of delivery deadlines
  - Delivery reliability
  - Delivery flexibility
  - Delivery information
  
- Logistics costs
  - Stock costs
  - Packaging and packing costs
  - Transport costs
  - Administrative logistics costs
  - Nonconformity costs



A company is planning a marketing campaign of DKK 200.000.

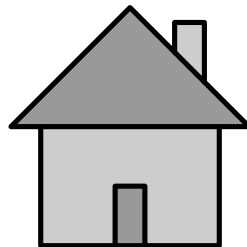
The Contribution Margin is 25%

Calculate the BreakEven Revenue

Answer

$$\text{BreakEven Revenue} = 200.000 / 25\% = 800.000$$

(If Revenue is 800.000, the Contribution Margin will be exactly 200.000)



A company is planning a marketing campaign.

The expected increase in Revenue is DKK 100.000 and the BreakEven Revenue is DKK 60.000

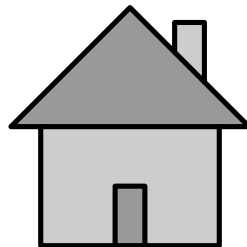
Calculate the Safety Margin

Answer

Safety Margin in DKK =  $100.000 - 60.000 = 40.000$

Safety Margin as a percentage:

$$40.000/100.000 = 40\%$$

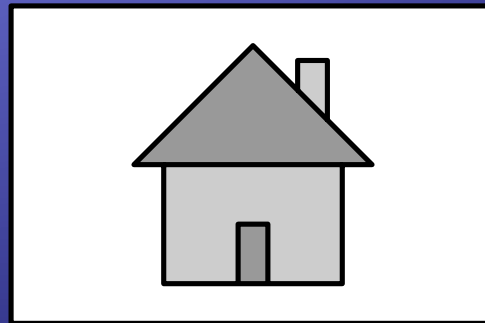


If you draw up a P&L in a Production company, the first cost is "Production costs"

List 6 accounts in this group

Answer

Variable production costs  
Cost of premises  
Wages  
Repair and maintenance  
Other costs  
Depreciation on production plants and ma



Netturnover

-Cost of Sales

= Gross Profit

What are the corresponding terms if we only look at 1 unit?

Answer



## Total units

Netturnover  
- Cost of Sales  
= Gross Profit

## 1 Unit

Sales Price  
- Cost Price  
= Gross Profit

